

ANDREW HASMAN

Andrew and Jill Hasman have spent the last 30 years successfully helping clients purchase, sell, and invest in real estate. Known for their incredible customer service and core values of transparency and integrity, they strive to deliver a seamless experience to their buyers and sellers with every single transaction. Ranking in the top 1% of the industry last year, Andrew and Jill's ethical business policy, knowledge, and expertise of the market have made them one of the most sought-after

real estate teams in Vancouver's East and West Side.

Andrew and Jill work under the umbrella of RE/MAX. Both of them aim to create long-term relationships with their clients and have succeeded in building their business primarily on past clients and referrals. "We have a boutique business mentality, and we're always thinking about how to best serve our clients. It's not about how many homes we sell or how many clients we have. We want to provide an elite level of service, which is why we're hands-on and involved in every step of the process." Their long record of excellent results and client satisfaction stems from years of experience and confidence in their methods. "We have seen the ups and downs of the market, and we bring a lot of knowledge to the table. Most importantly, we never put pressure on our clients to make a decision."

What propels Andrew and Jill to give every transaction their full dedication is their desire to help people. "There



are many personal factors and circumstances for why people decide to buy or sell, and some of them are not always positive. That's why we take every situation and put together a strategic game plan that solves the client's real estate problem, while always remaining empathetic to their situation and ensuring their complete confidentiality."

Having lived and raised their children in Vancouver, the couple knew they

had to find a way to help their local community when the COVID-19 pandemic shut down countless businesses around them. "We decided to shine a light on how the pandemic impacted our area. We spoke to various business owners and posted a series of videos to our YouTube channel in order to raise awareness and funds to support them and get them through this difficult time."

In their time off Andrew and Jill love to explore Canada's nature and travel internationally searching for great off the beaten path destinations. Going forward they are looking to continue growing strong relationships with their clients and always providing them with excellent results. "We would like any potential clients to know that when you are working with us, we are not going to pass you off to someone with less experience. We are responsible for everything that happens in the transaction, which is how we can guarantee you the best results every single time."

